

EXPRESSION OF INTEREST CUM REQUEST FOR PROPOSAL
for outsourcing of Ginger Processing Unit at Horticulture Centre, Sairang
under Mizoram Agricultural Marketing Board (MAMB)

1. INTRODUCTION

The EOI cum RFP inviting Agency *i.e.* the Mizoram Agricultural Marketing Board (MAMB) is a body constituted by the Government of Mizoram for the promotion and facilitation of marketing of agri-horticulture and allied produce/products within and outside the state of Mizoram and for promotion and facilitation of export to viable market destinations abroad. With the Government of Mizoram giving thrust on the marketing of crop produce, there is much scope for aggregators/exporters/processors/firms/companies/societies in the State for marketing of processed crop produce particularly in Ginger, Turmeric, Mizo Chilli and Broomgrass.

The Ginger Processing Unit at Horticulture Centre, Sairang belongs to the Department of Horticulture, Govt. of Mizoram. It is located at Dinthar locality of Sairang alongside NH-54 and is about 20 km away from the capital city of Aizawl. Some of the existing facilities at the Centre is to be leased out to interested and capable processors/societies/agencies/entrepreneurs etc. The existing facilities/infrastructure available for the purpose of Ginger Processing at the Centre are –

- (i) Transit Godown – 715 MT capacity
- (ii) Manager Quarters – 1 No.
- (iii) Chowkidar Quarters – 1 No.
- (iv) Integrated Pack House with 4 Cold Room Chambers of 20 MT capacity each (Power Supply in place)
- (v) Backup Generator Set (52 KVA) - 1 No

2. INSTRUCTION TO APPLICANTS

1. Interested bidders are advised to inspect and examine the facility and its surroundings and satisfy themselves before submitting their E.O.I as to the nature of the location, existing facilities/infrastructure and in general shall themselves obtain all necessary information as to risks, contingencies and other circumstances which may influence or effect their applications. Applicants shall be deemed to have full knowledge of the facility whether he/she inspects it or not and no extra charge consequent on any misunderstanding or otherwise shall be allowed.
2. Specific location of the Centre may be obtained from the Director of Horticulture, Mizoram, Aizawl. Applicant(s) may visit the sites at their own expense.

3. Interested firms/companies/societies/processors/exporters/entrepreneurs/individuals after fully having acquainted themselves with the site and existing facilities at the Centre will prepare and submit ***Request for Proposal (RFP)/Detail Operational Plan for Ginger Processing*** at the Centre along with the EOI in separate envelopes.
4. The EOI cum RFP is to be prepared and submitted in English language only. E.O.I submitted in any other language other than English will be outrightly rejected.
5. No telephone/telefax/telegram/e-mail of the techno-commercial will be accepted. The Authority will not be responsible for postal/ courier delays. The Parties must ensure receipt of applicants well in time.
6. If the date of submission and opening of application happens to be unforeseen holiday, the same will be postponed to the next working day without any further intimation.
7. Schedule of Bidding Process

1	Sale of Bid Documents	From 17 th October 2024
2	Last date and time for submission of EOI cum RPF	11 th November 2024, 12:00PM
3	Bid opening date, time & venue	11 th November 2024, 2:00 PM Office of The Managing Director, MAMB
4	Address for downloading Bid Form and Tender documents	www.tender.mizoram.gov.in
5	Cost of Bid Form	Rs.100/-
6	Issue of Letter of Award	At the first convenient time after completion of procedural formalities

8. Canvassing whether directly or indirectly, in connection with applicant(s) is strictly prohibited and the application(s) submitted by the firms/contractors who resort to canvassing will be summarily rejected.
9. The application documents, Terms and Conditions of the Expression of Interest (EOI) may be obtained from **Office of Managing Director, MAMB, Directorate of Agriculture and Farmers' Welfare Building, Tuikual "A", Aizawl, Mizoram-796 001** on all working days during Office hours and the same may be downloaded from the website www.tender.mizoram.gov.in
10. Interested firms/companies desiring to have detailed discussion may do so by personally meeting officers concerned at the **Directorate of Horticulture, Tuikual -A, Near Tennis Court) Aizawl, Mizoram** OR at **Managing Director, Office of MAMB, Directorate of Agriculture and Farmers' Welfare Building, Tuikual "A", Aizawl, Mizoram-796 001** well before opening of E.O.I during office hours. Enquiry over the phone and through e-mail will not be entertained.
11. The bidding process shall be a **Two Envelope System** or **Two Bid System**. Envelopes must be marked as **"Expression of Interest (EOI)"** in the First Envelope and **"Request for Proposal (RFP)"** in the Second Envelope as the case may be. Both envelopes should be put in one large sealed envelope and should be superscribed as below:
"Expression of Interest (EOI) cum Request for Proposal (RFP) for leasing of Ginger Processing Unit at Horticulture Centre, Sairang under MAMB"
12. The sealed bid documents should be addressed to:

The Managing Director
Office of the Mizoram Agricultural Marketing Board, Directorate of
Agriculture and Farmers' Welfare Building,
Tuikual "A", Aizawl, Mizoram-796 001
13. The First Envelope (EOI) must contain -
 - i) Experience Certificate
 - ii) GST Registration Certificate
 - iii) IEC Number (for exporter only) Attested Pesticide/Fertilizer License
 - iv) PAN Card Copy
 - v) Latest copy of GST Return
 - vi) Firm Profile/ Company Brochure

- vii) Acceptance Letter of EOI cum RFP
- viii) Undertaking stating that the firm/society/individual etc has not been blacklisted by any Government of Public Sector Organization in India

14. The Second Envelope (RFP) must contain proposed strategy and plan of the firm/applicant(s) on operating the Ginger Processing Unit at Hort. Centre, Sairang. Applicants are at liberty to prepare their proposals in DPR mode/format as per their convenience and preference but must give clear elaborations on -

- i) Proposed plan and strategy for backward and forward linkages *i.e.* purchase of fresh ginger from societies in Mizoram and marketing of processed sliced dry ginger.
- ii) Strategies and plan for conduction of daily operations including labour management.
- iii) Expected total quantity of fresh ginger to be purchased for processing.
- iv) Expected quantity of sliced dry ginger to be produced per day.
- v) Envisioned packaging method.
- vi) Other processing and marketing strategies/proposals (if any).

15. The RFP (proposed Strategy and Work Plan) of only those applicants who have qualified the first bidding process (EOI) will be entertained for evaluation and assessment.

3. GENERAL TERMS AND CONDITIONS OF THE EXPRESSION OF INTEREST

- 1. The authorized person representing the applicant/firm who would sign on the E.O.I documents and also participate in the opening of the E.O.I shall attach a copy of the authorization letter along with the E.O.I schedule from the appropriate authority of the firm/society/individual etc.
- 2. Firms/companies will not be entitled to claim any compensation, charges and expenses for the preparation of the documents or any other expenditure incurred through or in connection with the submission of the E.O.I.

3. E.O.I schedule shall be rejected if at any stage of the process it comes to the notice of the Board that any applicant is involved in any fraudulent practice or misinterpretation of the facts or tries to influence the selection process or indulge in any corrupt activities with other firms.
4. Interested firms/companies should have cleared all taxes and this must be supported by GST Provisional ID.
5. From among the EOIs received, selection will be made by the Board taking into account all their suitability, bid amount, expertise, experience, etc.
6. Based on the combined assessment of the proposed work plan, eligibility criteria etc, the Board reserves exclusive right and authority to finalize and select the successful firm to take up the project.
7. Firms/Companies must submit “Acceptance Letter of the Terms and Condition” at the time of submission of Expression of Interest.
8. Bidders outside the State of Mizoram must have local partners to ensure constant direct interaction with MAMB and for efficiency of daily operations. Proof of partnership with local partner(s)/firms must be attached failing which the EOI will be rejected.
9. The Awardee aggregator(s) / exporter(s) / processor(s) / firm(s) / company(ies) / society(ies) must be willing and ready to procure fresh ginger produced by the farmers of Mizoram at a rate of not less than the Government’s notified minimum rate of Rs.50/- per kg.
10. In the event that any dispute or differences arises between two or more bidding firms, the Board will have no involvement whatsoever. However, in case of differences or dispute by a firm or firms against the Board, the matter may be settled through mutual and amicable discussions. Only if such differences cannot be resolved through dialogue, the matter may then be resolved through the court of law of the State of Mizoram jurisdiction only.

C. ELIGIBILITY / QUALIFICATION CRITERIA

1. Applicant(s) should have valid Registration Certificate/Trade License/valid GST Registration/FSSAI Certificate or should be in a position to obtain one.
2. The Bidder/Applicant must not be black-listed by any Government or Public Sector Organization in India.
3. Applicant(s) already having experience and business operations in the field of processing and post-harvest management of horticultural and allied crops particularly in ginger will be given preference.
4. Consideration will be given to applicant(s) already having horticultural/agricultural market experience, ready or highly-promising market linkage and with good labour/machinery managing experience.
5. Bidders outside the State of Mizoram must have local partners to ensure efficiency of work, close monitoring and day-to-day supervision of all activities if awarded. Proof of partnership with local partner(s)/firms must be attached failing which the EOI will be rejected.